BRANCH OUT CONSULTANCY PTY LTD

CAPABILITY STATEMENT

Branch Out Consultancy Pty Ltd

Established in April 2013, Branch Out Consultancy Pty Ltd Operates under registered ABN: 75 699 587 070

ACKNOWLEDGEMENT OF ARTIST RENEE CLIFTON – "CREATION"



1.Executive Summary

Branch Out Consultancy, led by Director Denise Colbung, works across cultural advisory services, community and workforce development, business consultation, Native Title research and support, RAP capability, and cultural awareness training. Its approach centres on bridging cultural divides, improving sustainable social and employment outcomes, and working in accordance with cultural protocols.

Branch Out Consultancy translates cultural knowledge into practical community-development and workforce strategies that support stronger engagement, sustainable outcomes, and culturally appropriate delivery.

Core Values:
Honesty, Integrity, Gender Equality, Social Outcomes, Celebrating Aboriginal Culture, Embracing Challenges.

Section 2: Company Profile & Track Record

Director Capabilities & Certifications:
Police Clearance, Working with Children Check, HR License and Associate Degree in Business Management.

Historical Timeline & Milestones:

- 2013: Establishment & sector engagement (Resources – Mining, Oil & Gas, Construction, Rail and Government).
- 2014–2016: Business Qualifications & Wungen Kartup Mental Health Advisory Board.
- 2018–Present: Mining, Native Title research support and negotiations, local / state government partnerships.

Advocacy & Supported Artists:
Campaigns (No Surrender No Deal, Mingli McGlade High Court Case) and supported female artists (Julie Dowling, Charmaine Cole, Wendy Fiefer Nannup, Renee Hunter and Patricia Gunter).

Section 3: Core Capabilities & Service Offerings

Corporate & Advisory Services Fee Structure:

Cultural Advisory Services: Fee to be agreed through contract negotiations.

Community Strategy Development: Fee to be agreed through contract negotiations.

Business Development: Fee to be agreed through contract negotiations.

Native Title Research and Support: Fee to be agreed through contract negotiations.

RAP Capabilities and Engagement: Fee to be agreed through contract negotiations.

Cultural Translations: Fee to be agreed through contract negotiations.

Indigenous Employment Program Delivery Principles:

Programs are place-based, culturally safe and designed in partnership with Aboriginal and Torres Strait Islander participants, communities, employers and relevant Aboriginal Community Controlled Organisations. Activities respond to local priorities, identified service gaps and available employment pathways, and are designed to complement rather than duplicate existing employment services.

Service Pillars:

a. Education to Employment: Pre-employment training, addressing chronic unemployment, work readiness.
b. Coaching & Mentoring: Support for youth at risk, women, lateral violence, and trauma-informed program management.
c. Community & Business Consultation: Start-up essentials, tenders, grants, marketing, procurement, and sole trader advisory.
d. Culture, Land & RAP: Stakeholder engagement, Indigenous Land Use Agreements, Native Title research and negotiation, RAP capability support and community engagement development, and Cultural Awareness Training.

Section 4: Strategy, Methodology & Key Performance Indicators

Participant Engagement: Participation is voluntary and based on informed consent. Each participant will receive clear information about available services, how personal information will be used, referral options and their right to withdraw. Individual employment plans will reflect the participant's strengths, aspirations, cultural obligations, support needs and preferred employment pathway.

- **9-Step Methodology:**
  a. Discover the Client
  b. Analyse Situation & Context
  c. Report Base State
  d. Create Solution Options
  e. Review Solutions
  f. Implement Change
  g. Report on Impact
  h. Check-in
  i. Create Case Study (Provide Mentoring Report -Monthly)

Employment Program & Safety Protocols:
Work Ready methodology, licensing support, driver's license, TFN setup, and cultural safety protocols (Elders' involvement, public meeting places).

Track Record & Impact Metrics:

- 100% Employment Rate
- 100% Client Satisfaction
- 90% Repeat Clients
- 85% Upskilled Training
- 80% Job Interview Success
- 80% Program Uptake
- 70% Job Retention

Section 5: Case Study & Contact Information

Featured Case Study: Voluntary Services



The Challenge:
Overcoming communication breakdowns and inter-generational trauma within organisational systems (Correctional Services, Health, Child Protection) for Non-English/ESL speakers.



The Solution:
Developed tailored learning materials and provided business pitching, marketing strategy, mindset-change, and networking coaching to strengthen communication, engagement, and service sustainability.



Outcomes & Results:
Learning materials were developed, engagement was secured, and a foundation was established for longer-term service sustainability.

Branch Out Consultancy Pty Ltd
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